

From: Alexander Mordovin {mailto:agrar.duma@mail.ru}
Sent: Wednesday 5, December 2012 22:16
To: info;
Topic: Brau Beviale – our negotiations
Message severity: high

Dear Mr. Demleitner!

I'm Alexander Mordovin, the President of Barley, Malt, Hops and Beer Union (www.barley-malt.ru), uniting Russian malting barley producers as well as small and medium independent breweries.

We got acquainted at the Trade Fair Brau Beviale. My key purpose is cooperation of the Union with foreign structures in order to forge relationships and exchange information.

Over 200 members, including leading German institutes and companies are in our Union.

Is cooperation between our Union possible, for example in the form of joint arrangements?

Our Union is an organizer of two significant business events: the Field Day for Russian malt and brewing industries and International Conference (www.barley-malt-fieldday.ru, www.barley-malt-conference.ru). We could expand a program of the conference and create a special section for small and medium companies.

I'd like to invite you and your colleagues to our business events.

Looking forward to hearing from you!

A. Mordovin,
The President of Barley, Malt, Hops and Beer Union

Wednesday, December 12, 2012, 16:52 from Roland Demleitner

Dear Mr. Mordovin,

Thank you for your message dd. 05.12.2012. I couldn't find it because it was removed to spam by our server.

As it was mentioned at BrauBeviale 2012, the German Union of Independent Brewers and European Association of small and independent brewers are ready to cooperate with you.

For starters, I've already given directions to send you a monthly brewery review and we'd like to hold joint arrangements, in particular, beverage trade fair in Russia that shall be discussed in detail.

Please, bear in mind first weekends of August 2013 – there will be International beer festival in Berlin where over 220 German and other breweries will be represented within 2,2 km. I'd like to invite you and your colleagues to this festival and will be glad to visit your business events in Russia. Please, send me all necessary information, including dates.

Best Regards,

Roland Demleitner,
The President of «Private Brauereien Deutschland»
Rheinstrasse 11
65549 Limburg
Tel: (0 64 31) 5 20 48
Fax: (0 64 31) 5 36 12
e-mail: info@private-brauereien-deutschland.de
Internet: www.private-brauereien-deutschland.de